

# Agenda

- (1) ABOUT EUROMONITOR INTERNATIONAL
- (2) How do I access Passport?
- (3) How do I use Passport?



### Who Are We and What Do We Do?



#### **OUR SERVICES**

Syndicated market research Consulting

#### **EXPANSIVE NETWORK**

1,200+ on-the-ground researchers in 100 countries
Complete view of the global marketplace
Cross-comparable data across every market

#### **OUR EXPERTISE**

Consumer trends and lifestyles

Companies and brands

Product categories and distribution channels

Production and supply chains

Economics and forecasting





### RESEARCH METHODOLOGY





All public domain material accessed and interpreted

LOCAL KNOWLEDGE

### MARKET ANALYSIS

Data substantiated, market trends explained

#### DATA VALIDATION

Exhaustive audit and cross-referencing of data

#### STORE CHECKS

A first-hand view of place, product, price and promotion

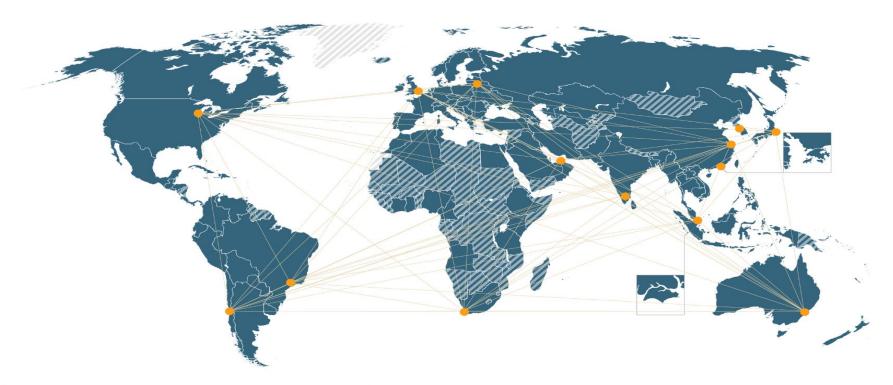


Bottom

Up

ABOUT EUROMONITOR INTERNATIONAL

# Euromonitor International Network and Coverage



#### 15 OFFICE LOCATIONS

London, Chicago, Singapore, Shanghai, Vilnius, Santiago, Dubai, Cape Town, Tokyo, Sydney, Bangalore, São Paulo, Hong Kong and Seoul

### ■ 100 COUNTRIES

in-depth analysis on consumer goods and service industries

### + 210 COUNTRIES

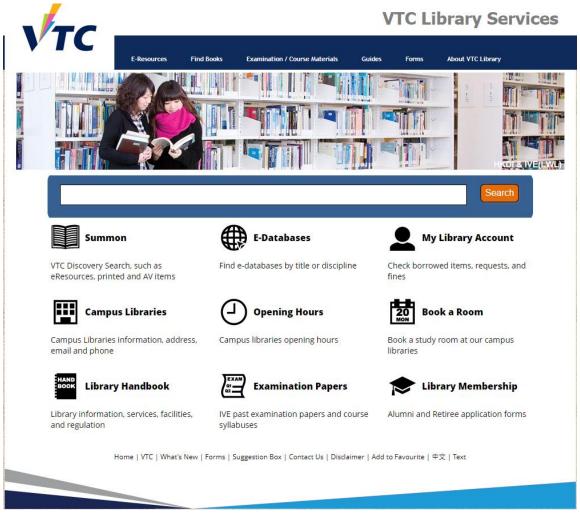
demographic, macro- and socio-economic data on consumers and economies





ABOUT EUROMONITOR INTERNATIONAL

## How do I access passport?



You can access Passport via VTC webpage < <a href="http://library.vtc.edu.hk/web/">http://library.vtc.edu.hk/web/</a> -> E-Databases-> M-Z -> Passport



## How do I access passport?



VTC Library 圖書館

### Access to VTC's Databases Using EZproxy

以 EZproxy 連結職訓局圖書館所訂購的電子資源

To connect to licensed databases and full text, you need to login using your VTC email username and password. 連結圖書館所訂購的電子資源,讀者必須以有效職訓局電郵戶口帳號及密碼進行連結。

Before login, please make sure your browser accept cookies and Javascript is turned on. 在進行連結前,須設定瀏覽器可接受 cookies 及 Javascript.

### Your username and password for the Computer and Network Account (CNA):

•••	email to <u>lib-system@vtc.edu.hk</u> 認給 <u>lib-system@vtc.edu.hk</u>	
Password 密碼:	•••	Login
Username 使用者名稱:	•••]	@vtc.edu.hk or @stu.vtc.edu
你的龟脑及網給尸口 (С	NA) 石棉及省幅:	

- When click the Passport

   link off campus, you will be prompted for authentication (UID/ Library card no. & Pin).
- 2. An interim page will appear after authentication.



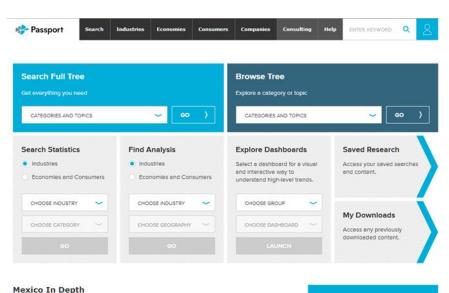


#### What is it?

- Global strategic intelligence research database
- Local and international statistics, reports and ongoing comment
- Industry-standard data and analysis
- Multi-country coverage of products, services, companies, channels, consumers, economics, demographics, social trends

#### What is it for?

- Tracking existing and future opportunities
- Helping the decision-making of all functions within your organisation
- Empowering employees with access to the research they need
- Quoting a well-recognised source on market shape and performance
- Building a complete picture of your whole operating environment





If you are considering Mexico as a new market or expanding your presence in the country, it is vital to gain a thorough understanding of the operating environment - in terms of economic growth, the business environment

Onining 1 22 Jul 2017

A first step to gaining an understanding of the political and socio-economic background of the

#### Consumer Lifestyles

Identifies factors influencing lifestyle choices and reveals who consumers are, what they do and where and how they do it. Find out about how consumers live their lives, their buying habits and what motivates them when making purchasing

#### Economy, Finance and Trade

CHOOSE INDUSTRY	~
CHOOSE GEOGRAPHY	-
60	



LEARN MORE ABOUT

# Category Research in Passport



### **Consumer products**

- Alcoholic Drinks
- Apparel and Footwear
- Beauty and Personal Care
- Consumer Appliances
- Consumer Electronics
- Consumer Health
- Eyewear
- Fresh Food
- Health and Wellness
- Home and Garden
- Home Care
- Hot Drinks
- Luxury Goods
- Packaged Food
- Personal Accessories
- Pet Care
- Soft Drinks
- Tissue and Hygiene
- Tobacco
- Toys and Games

#### Services

- Consumer Finance
- Consumer Foodservice
- Retailing
- Travel

### Supply

- Ingredients
- Packaging

#### **Economies**

- Business Dynamics
- Economy, Finance and Trade
- Natural Resources

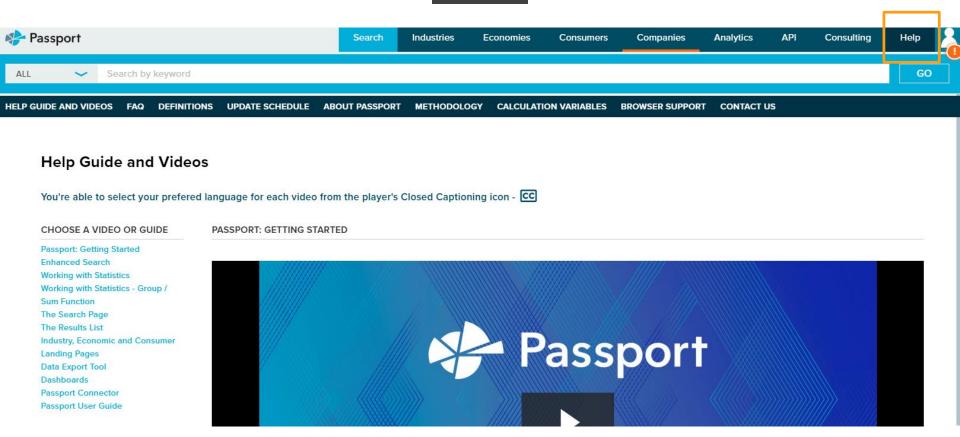
#### Consumers

- Digital Consumer
- Households
- Income and Expenditure
- Lifestyles
- Population

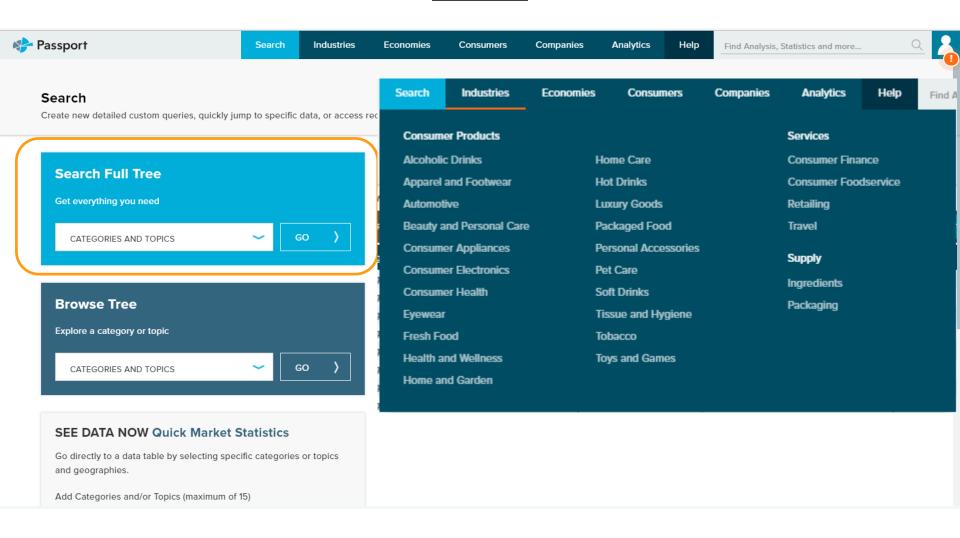


# Passport Training

## Help & FAQ









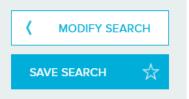
☐ Luxury Goods	$\overline{i}$
Designer Apparel and Footwear (Ready-to-Wear)	# <i>i</i>
Designer Apparel (Ready-to-Wear)	<b>i</b>
Designer Footwear	<b>i</b>
+ Fine Wines/Champagne and Spirits	<b>i</b>
Luxury Cars	(i)
Luxury Eyewear	<b>i</b>
Luxury Hotels (5-star plus)	(i)
Luxury Jewellery	<b>i</b>
Luxury Leather Goods	<b>i</b>
Luxury Portable Consumer Electronics	<b>i</b>
Luxury Timepieces	# <i>i</i>
Luxury Writing Instruments and Stationery	(i)



#### You searched for:

CATEGORIES AND TOPICS (10): Designer Apparel and Footwear (Ready-to-Wear), Designer Apparel (Ready-to-Wear), Men's Designer Apparel, Women's Designer Apparel, Designer Childrenswear, Designer Clothing Accessories and Hosiery, Designer Footwear, Children's Designer Footwear, Men's Designer Footwear, Women's Designer Footwear

GEOGRAPHIES (4): China, Hong Kong, China, India, Japan



#### POPULAR STATISTICS

#### Market Sizes

Aggregated sales in a time series by standard data types, per capita and growth.

**VIEW YOUR DATA ONLINE** 

CONFIGURE AND EXPORT YOUR DATA

#### **Company Shares**

Share of sales and actual sales by company in a time series by standard data types.

VIEW YOUR DATA ONLINE

CONFIGURE AND EXPORT YOUR DATA

#### **ANALYSIS**

FILTER ANALYSIS (0)

SORT RESULTS

# Designer Apparel and Footwear (Ready-To-Wear) in China

#### **COUNTRY REPORT | AUG 2018**

Internet retailing, especially mobile internet retailing, is massive and growing rapidly in China; it is therefore imperative to build up this channel in designer apparel and footwear (ready-to-wear). The target audience for such products has ...

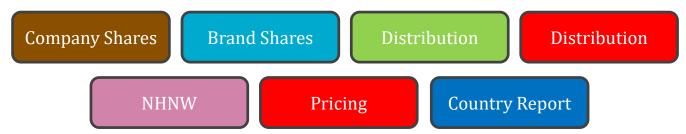
Designer Apparel and Footwear (Ready-To-Wear) in Hong Kong, China

#### Drand Charas

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CONVERT DATA +	CHANGE DATA TYPES ~	× Σ GROUP SUM ×	2012 💙 2017 💙	APPLY >		CHAN	GE STATS TYPE	MODIFY S	SEARCH +	& ±	☆ 🖶
Stats Type 🛛 🔻	Geography ₹	Category   ▽	Data Type   ▼	Unit ₹	Current Constant	2012 🎖	2013 🏻 🔻	2014 🌣	2015 ₹	2016 🎖	2017 🔻
<b>1</b> • • • • • • • • • • • • • • • • • • •	China	Designer Apparel and Footwear (Ready-to-Wear)	Retail Value RSP	CNY million	Current Prices	32,724.2	35,824.1	36,776.6	36,724.6	37,955.3	39,121.7
**	China	Designer Apparel (Ready-to-Wear)	Retail Value RSP	CNY million	Current Prices	25,269.0	27,596.7	27,866.3	27,606.5	28,652.5	29,651.2
	China	Men's Designer Apparel	Retail Value RSP	CNY million	Current Prices	12,610.9	13,586.5	12,475.2	11,003.1	10,519.0	10,077.2
	China	Women's Designer Apparel	Retail Value RSP	CNY million	Current Prices	10,652.1	11,789.0	13,134.5	14,465.0	15,843.6	17,113.6
	China	Designer Childrenswear	Retail Value RSP	CNY million	Current Prices	88.1	100.3	112.4	125.0	137.6	153.1
	China	Designer Clothing Accessories and Hosiery	Retail Value RSP	CNY million	Current Prices	1,917.8	2,120.8	2,144.2	2,013.4	2,152.3	2,307.3
	China	Designer Footwear	Retail Value RSP	CNY million	Current Prices	7,455.2	8,227.4	8,910.3	9,118.1	9,302.8	9,470.5
	China	Children's Designer Footwear	Retail Value RSP	CNY million	Current Prices	260.5	289.7	319.5	330.2	340.0	349.8
	China	Men's Designer Footwear	Retail Value RSP	CNY million	Current Prices	2,974.6	3,266.2	3,532.3	3,601.5	3,654.9	3,696.2

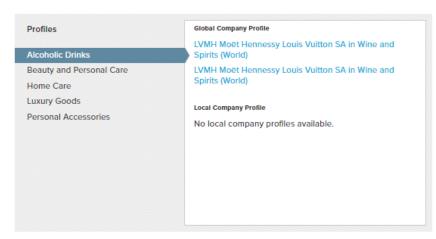






#### LVMH Moët Hennessy Louis Vuitton SA



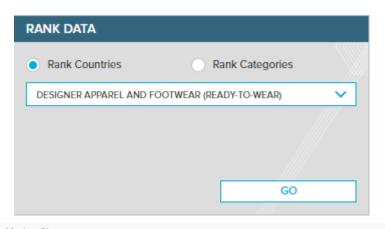






Analysis | See all analysis





#### Market Sizes

Historical

☆ 🖶 CONVERT DATA CHANGE DATA TYPES Σ GROUP SUM 2012 💙 2017 CHANGE STATS TYPE MODIFY SEARCH Geography Category Data Type Unit **Currency Conversion** Current Constant 2012 2013 2014 2015 2016 2017 ↓ ▽ Stats Type 29,332.3 USA Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates **Current Prices** 26,501.1 27,723.3 28,593.7 28,135.3 27,784.4 Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP Japan USD million Fixed 2017 ex rates Current Prices 8,083.4 8,664.7 9,236.1 9.497.6 9,632.9 9,842.1 Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates 9,092.7 9,303.7 9,555.7 9,802.0 9,633.7 9,834.0 France Current Prices Italy Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates **Current Prices** 8,973.5 8,977.3 8,929.3 9,076.9 9,115.3 9,220.5 United Kingdom Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates Current Prices 5,914.9 6,193.0 6,469.0 6,736.5 7,038.1 7,433.3 5,734.6 China Designer Apparel and Footwear (Ready-to-Wear) USD million Fixed 2017 ex rates 4,796.9 5,251.3 5,390.9 5,383.3 5,563.7 Retail Value RSP Current Prices 5,384.4 5,567.6 5,693.7 Germany Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates Current Prices 5,090.2 5,245.2 5,602.1 Fixed 2017 ex rates 4,229.6 South Korea Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million **Current Prices** 3,595.2 3,918.8 4,523.1 4,797.8 5,088.3 Russia Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates **Current Prices** 2,344.6 2,624.8 2,730.7 3,032.4 3,048.2 3,209.0 Hong Kong, China Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates Current Prices 2,441.8 2,742.0 2,947.9 3,064.8 2,969.5 2,909.0 Spain Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates Current Prices 2,414.1 2,433.2 2,456.5 2,490.3 2,525.0 2,564.9 Canada Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates Current Prices 1,850.6 1,952.6 2,061.0 2,186.5 2,325.3 2,452.5 Australia Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates **Current Prices** 1,487.5 1,567.8 1,658.0 1,752.5 1,837.8 1,942.9 Fixed 2017 ex rates 1,912.8 United Arab Emirates Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Current Prices 1,724.2 1,822.4 1.929.7 1.998.7 1.955.9 1,323.5 1,610.9 ■ ■ ■ ■ III III II Mexico Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates Current Prices 1,014.6 1.106.4 1,206.2 1.446.9 Netherlands Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates **Current Prices** 1,552.2 1,489.1 1,485.0 1,508.9 1,529.9 1,555.0 Taiwan Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates Current Prices 1,278.4 1,338.4 1,398.4 1,450.0 1,544.0 Fixed 2017 ex rates Current Prices 1,270.6 1,303.8 1,303.2 1,303.8 Switzerland Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million 1,296.7 1.311.7 Brazil Designer Apparel and Footwear (Ready-to-Wear) Retail Value RSP USD million Fixed 2017 ex rates **Current Prices** 1,093.4 1,199.6 1,308.7 1,404.3 1,278.3 1,221.5



# A Quick Test!

- 1. What are the Top 3 Contact Lenses brand in the UK?
- 2. What is the market size (in Million Liters) of Energy Drinks in the World at 2017?
- 3. For Baby food in Malaysia, which Brand has the highest retailing **Unit Price** (USD) per/kilogram?
- 4. By 2023, which Country are predicted to have the highest year by year growth % in Internet Retailing?



REVIVE

# Thank you

Alex Wong

Business Development Executive

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